



Latin America Practice Group

Our Latin America practice group is led by Christopher Frigon and Alejandro Maher. We have significant experience representing companies and investment banks and other financial institutions in connection with offerings of equity and debt securities, mergers and acquisitions, and other strategic transactions in Latin America. We are both fluent in Spanish and Portuguese and have traveled extensively throughout the region.

Notable transactions in which we have been engaged as company or underwriter counsel include the representation of:

Transactions in Brazil:

- Vivo Participações S.A. (telecommunications), in connection with its multi-billion dollar acquisition of four publicly traded telecom companies, three of which were listed on the New York Stock Exchange (NYSE);
- TPG Capital (private equity) and OdontoPrev S.A. (healthcare), in connection with a \$200 million initial public offering in Brazil and private placement in the United States;
- Klabin Segall S.A. (real estate), in connection with its \$240 million initial public offering in Brazil and private placement in the United States;
- ABN AMRO Real S.A. (investment banking), in connection with the acquisition of Embratel Participações S.A. by Telmex;
- Braskem S.A. (petrochemicals), in connection with international bond issuances;
- PlayTech Áudio, Vídeo e Instrumentos Musicais Ltda (e-commerce), with respect to M&A matters;
- Localiza S.A. (car rental), in connection with its \$150 million initial public offering in Brazil and private placement in the United States;
- Sul America S.A. (insurance), in connection with its \$200 million note offering in the United States;
- MMX Mineração e Metálicos S.A. (mining), in connection with a \$150 million secondary equity offering in the United States;
- Energisa S.A. (energy), in connection with a \$175 million equity offering in the United States; and
- Company S.A. (car rental), in connection with its \$200 million initial public offering in Brazil and private placement in the United States.

Other transactions in Latin America:

- Cresud S.A. (Argentina/agro-industrial) in connection with a \$288 million SEC registered global offering of rights to subscribe for stock and warrants listed on the Nasdaq;
- Exito S.A. (Colombia/supermarkets) in connection with a \$390 million Rule 144A/Reg S offering of Global Depositary Receipts;
- Empresas Iansa S.A. (Chile/sugar producer) in connection with a \$100 million Rule 144A/Reg S offering of high yield notes;
- Cristalerias del Chile S.A. (Chile/bottling) in connection with on-going SEC and NYSE reporting obligations, including the drafting of annual reports and other corporate documentation;
- Chilesat S.A. (Chile/telecommunications) on an on-going basis for nine years in connection with SEC and NYSE reporting obligations, restructurings, an NYSE delisting and eventual acquisition by Telmex.
- Avianca Airlines (Colombia/airlines) in connection with its NYSE-listed initial public offering in the United States;
- UBS and Raymond James in a \$300 million global offering by Banco Macro Bansud S.A. (Argentina/banking);
- JPMorgan in connection with a Panamanian real estate bond financing for the construction of one of the largest residential towers in Latin America;
- Banc of America Securities LLC in connection with a \$350 million Rule 144A/Reg S debt offering of senior notes by Mexichem, S.A.B. de C.V. (Mexico/chemical);
- Tender and exchange offer and related debt restructuring of Transtel S.A. (Colombia/telecommunications);
- \$200 million offering of high-yield debt by AES Panama S.A. (Panama/energy); and
- Sale of stock by Central American Retail Holding Company (Central America/supermarkets) to Wal-Mart International.

About Us

Frigon Maher & Stern LLP was founded in 2010. We are a boutique law firm located in New York City. Our attorneys have significant experience practicing at some of New York's leading law firms. We specialize in domestic and international corporate transactions and commercial litigation, and have a successful history of building sophisticated legal and business solutions. We work efficiently and flexibly and our goal is to provide our clients personalized and cost-effective solutions, while upholding the highest professional standards.

Prior to joining the firm, Christopher Frigon practiced law for nine years in the New York office of Simpson Thacher & Bartlett LLP¹. Alejandro Maher practiced law for 12 years at various law firms in New York and California, including the New York offices of Davis Polk & Wardwell

¹ National law firm ranked #6 by Vault Top 100 (2015 ed.).

LLP and Kirkland & Ellis LLP, and the Palo Alto office of Wilson Sonsini Goodrich & Rosati P.C.²

Mr. Frigon holds a BA in Political Science from the University of California at Berkeley, and a JD from New York University School of Law. Mr. Frigon is admitted to practice law in the State of New York, and is fluent in Spanish and Portuguese.

Mr. Maher holds a BA in Government from Georgetown University, and a JD from New York University School of Law. Mr. Maher is admitted to practice law in the States of New York and California, and is fluent in Spanish and Portuguese.

For further information about Frigon Maher & Stern LLP, please visit our website at www.fmstern.com.

² DPW and K&E are each a national law firm ranked #5 and #9, respectively, by Vault Top 100 (2015 ed.), and WSGR is a national law firm ranked #2 in Technology Transactions by Vault Top 100 (2015 ed.).